

CLIENT 2 — TRANSACTION AUDIT

One full business day, every transaction read — October 2026

One full business day at a convenience-and-fuel store: **556 register transactions**, about 5:00 AM to 10:00 PM, pulled read-only from the store's back office and checked transaction by transaction. Nothing was changed. The store's name is withheld — every figure below is the store's own.

THE DAY IN NUMBERS

Inside sales	\$3,191.24
Fuel sales	\$4,169.54 (1,118.89 gallons)
Gross sales	\$7,360.78
Sales tax	\$172.81
Sales + tax	\$7,533.59
Tenders actually taken	\$7,492.84
Transactions	556 — average ticket \$13.54
Merchandise gross profit	\$656.20 — a 20.6% blended margin (excl. fuel)

FINDING 1 — THE DAY DOES NOT TIE, BY \$40.75

The store took in **\$7,492.84** in tenders against **\$7,533.59** of sales plus tax — **\$40.75 unexplained**. Small against the day, but a clean set of books ties to the penny, and this day does not. (The transaction journal's own net sits a further \$6.58 under sales plus tax.)

TENDER	TAKEN
Cash	\$3,411.44
Debit	\$1,812.64
Credit	\$1,788.76
Lottery payouts (LOTTO tender)	\$480.00



TENDER

TAKEN

Total tenders

\$7,492.84

FINDING 2 — \$470 OF LOTTERY HAS NO TRAIL

Lottery sold **\$950** that day — \$841 of scratch-offs plus \$109 online. The lottery tender taken was **\$480**. The other **\$470** of lottery value has no payout trail anywhere in the back office: no grid pulled shows where it went.

FINDING 3 — ONE CASHIER'S PATTERN

Across the whole day: **9 voided sales totaling \$95.29**, **13 no-sale drawer opens**, 2 line voids (\$14.86), and exactly 1 return. The concentration is the story — on **one cashier** sit: a cluster of **three no-sale drawer opens in four minutes** (3:12–3:15 PM) plus two more that afternoon, **both** line voids, and the day's **only return** (–\$6.74, cash). Safe drops tell the same story: 15 drops totaling \$3,060.56 against \$3,411.44 of cash — and one drop of **\$3.56**, an amount that matches no sale, on that same cashier. Non-sale events were 22 of 556 transactions (4.0%) — high for a single day.

FINDING 4 — DISCOUNTS ARE CLEAN AND SMALL

Total discounts for the day: **\$23.38**, every cent an automatic item promotion. Zero manual discounts. Zero fuel discounts. Nobody is giving the store away at the register — the leaks here are in reconciliation, not in discounting.

FINDING 5 — NO LOYALTY, AND THE BOOKS ARE NOT KEPT

Loyalty earned and redeemed: **\$0.00**, all day — the store runs no loyalty activity at all, and has no loyalty tender. And no daily bookkeeping entry exists for this day: the store's books inside its back office are unmaintained, so everything in this audit is raw register data, verified against the store's own totals — the item-level pull ties to the department grid to the penny after the day's one refund (\$3,184.97 against \$3,191.24 less the \$6.27 refund).



FINDING 6 — SALES RUNG ON OPEN KEYS

One generic grocery department key was rung **65 times** (\$13.61), and a “one bag” key 7 times. Unscanned sales leave no item trail — a shrink blind spot that also poisons item-level reporting.

DEPARTMENT MARGINS THAT DAY

DEPARTMENT	SALES	MARGIN
Beer — 12-pack & below	\$674.14	31.6%
Soda & energy	\$353.51	51.3%
Cigars & tobacco	\$372.54	24.9%
Cigarettes — all brands combined	\$564.30	9–12%
Salty snacks	\$99.41	43.7%
Sweet snacks	\$55.35	45.0%
Candy & gums	\$32.08	49.0%
Lottery (scratch \$841 + online \$109)	\$950.00	state-set
All merchandise	\$3,191.24	20.6% blended

Fuel: regular, plus and super grades only — **no diesel was sold at all**, and fuel discounts were \$0.00. The margin blend is carried by soda, snacks and candy; cigarettes — \$564.30 of the inside day — run at 9–12%, as they do everywhere.

HOW THIS WAS CHECKED

Read-only audit by StationSync. The day was verified three ways — the transaction journal, the department totals, and the item-level sales pull. Where the three agree, the figure is stated plainly; where they do not, the difference is reported above, not smoothed over.

